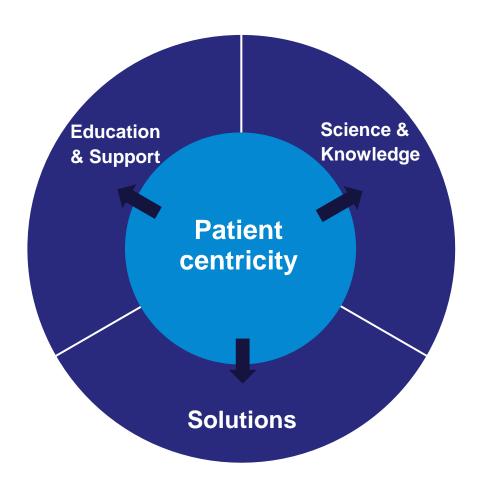
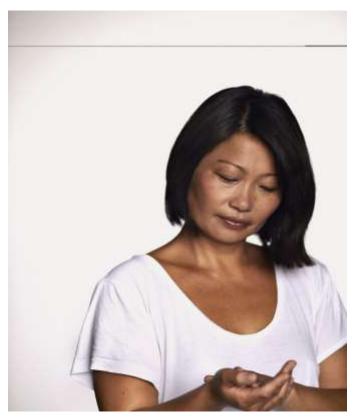


LEO Pharma R&D





Challenges?



Dermatology – main focus

- Drug discovery and development activities restricted to a narrow TA
- Specific bioanalysis requirements



Challenges in the selection of potential collaborators



Bioanalysis in LEO R&D

Discovery BA

Partially outsourced – inhouse team of senior scientists

Scientists work across projects

Capacity and capability driven

Regulated BA

Fully outsourced
– in-house team
of senior
scientists (Study
Monitors)

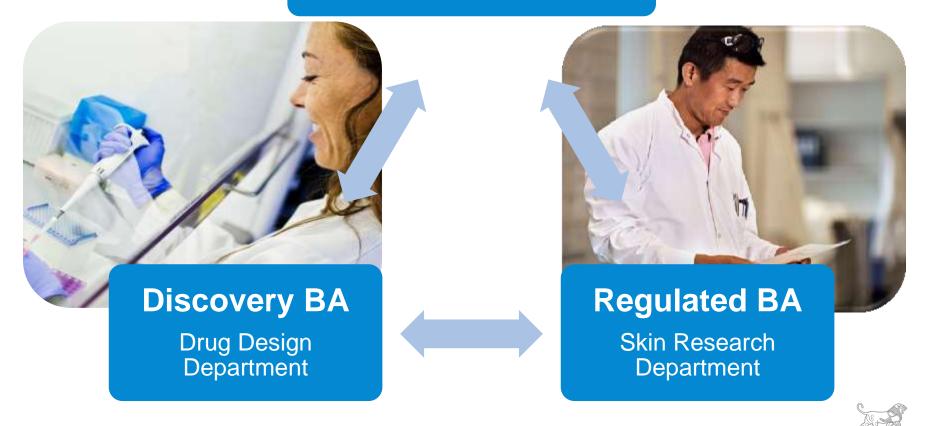
Scientist dedicated to a certain project

Fit for purpose approach

Quality and expertise

LEO BA Outsourcing strategy

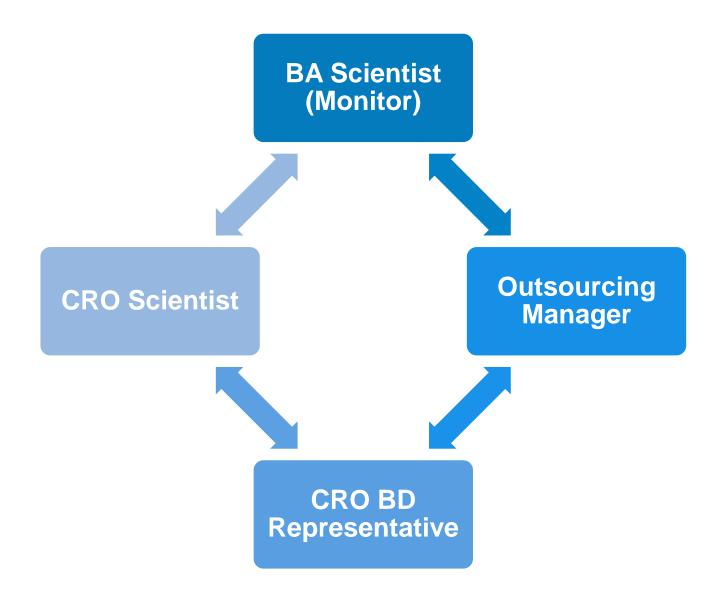
LEO
Outsourcing Manager



+ alignment with Clinical Outsourcing Department

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General collaboration structure





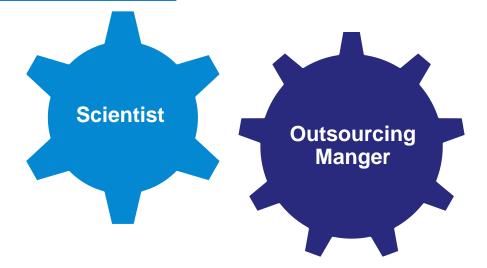
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Scientist

- Selection of external partner based on a set of relevant criteria
- All scientific matters

Outsourcing Manager

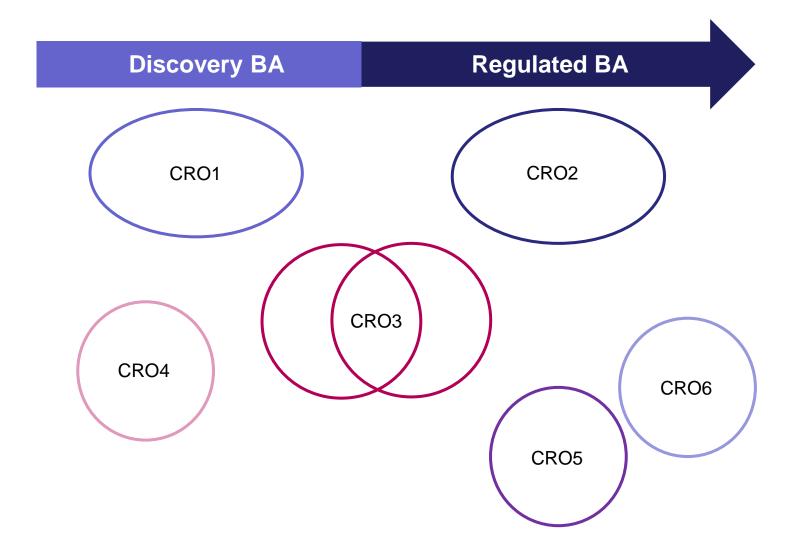
- Overview of partners and activities
- All contractual matters
 - drafting, negotiation and finalization of agreements





External collaborations







THANK YOU

