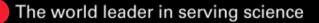


Future of the Triple Quadrupoles: What is possible and what is practical ?

European Bioanalytical Forum Barcelona, Spain Patrick Bennett December, 2010

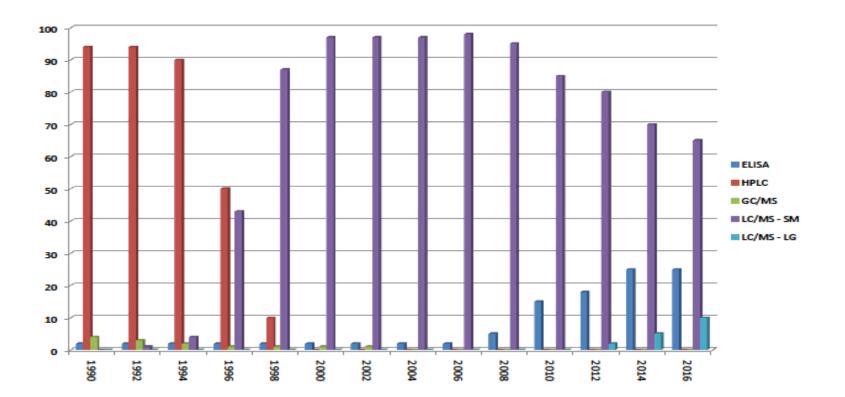


Topics

- Questions
- Feedback
- Possible
- Practical
- Potential



Bioanalytical Method Trends





Questions

- Pharma, Academic, other?
- Triple quadrupole users?
- GLP quantitative users?
- Many requests for small molecule methods requiring more sensitivity?
 - More than you can handle?
 - Occasional requests for small molecule methods requiring more sensitivity?
- Performing mid-large molecule quantitation e.g., oligonucleotides, peptides, proteins?
 - Expect more requests for above?
- Want greater "ease of use"?
- Want lower cost of ownership?



What is Commonly Requested

- Sensitivity
- Dynamic linear range
- Mass resolution
- Mass range
- Faster acquisition cycle time
- Cost of ownership
 - Ease of use
 - Maintenance
 - Training
 - Consumables
 - Compliance
 - Peripheral compatibility
 - Consistency/Transferability
 - Flexibility multipurpose



What is Possible and What is Practical

- What are the limitations that make Possible \neq Practical
 - ROI for both vendor and user
 - User values influence research dollars
 - Cost of hardware solutions
 - Cost/benefit not always aligned
 - Robustness of cutting edge solutions (API III)
 - More complex operation/not frequently used (APPI, IMS)
 - Upcoming applications
 - on-line DBS/DMS
 - Micro and nanospray



- Take advantage of advances for components that can be common between triple-quadrupoles and higher end instruments
 - ionization sources, Q0 lens configurations, electronics, vacuum systems, detectors (share advances between higher end MS and triples)
- Specialization
 - GLP TSQ Module, TX/LX, Open Accela, nanospray, microspray
 - Discovery QuickQuan, QuickCalc, TX/LX, LDTD, Open Accela, open access
 - Biopharma higher mass range, higher resolution, higher sensitivity, protein/peptide focused software, nanospray, microspray
 - QA/QC/CMC GMP compliance, TX/LX, Open Accela, open access

How Will Progress Occur?

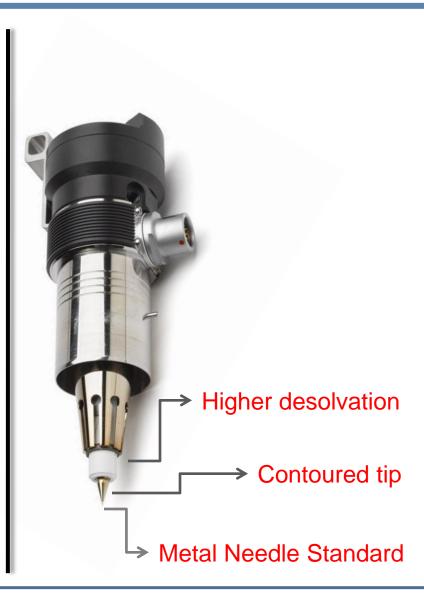
- Specialty systems clinical, GLP, discovery, GMP, etc.
- Multiple levels within each possible rugged, moderate, superior sensitivity
 - Currently, no vendor differentiates on market and specific need; only price, some performance measures and simplicity/complexity
- DBS/DMS mandates change in MS interface, simplicity, robustness, carryover and sensitivity challenging
- HRAM/HRMS what does this mean for triples

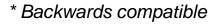
RECENT HISTORY OF POSSIBLE TO PRACTICAL



Technology Enhancements: HESI-II

- Benefits: Sensitivity across a wider range of flow rates
 - Higher desolvation for >1mL/min flow rates
 - More heated nitrogen auxiliary gas flow aids desolvation at high flow rates
 - One piece metal needle allows for easy replacement
 - Available as low flow and regular (high) flow
 - Contoured tip for enhanced low flow (microspray; 5-25uL) stability
 - Generates better electrostatic fields enabling spray stability
 for lower flow rates

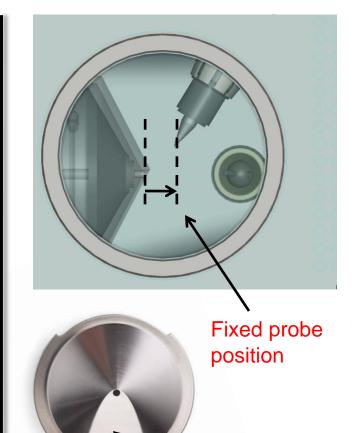




Technology Enhancements: Ion Sweep Cap

Benefits: Maximum Robustness in real samples

- Fixed Probe Position
 - Plug & play position ensures spray hits below the "hood"
 - Ensure ion transfer tube orifice is never obstructed
- Asymmetric Profile Below Orifice Hood
 - Ensures spray is directed into the drain to reduce recirculation in the ion source
 - Build-up of matrix always occurs below orifice
- Run hundreds of matrix rich samples
 without compromising sensitivity!

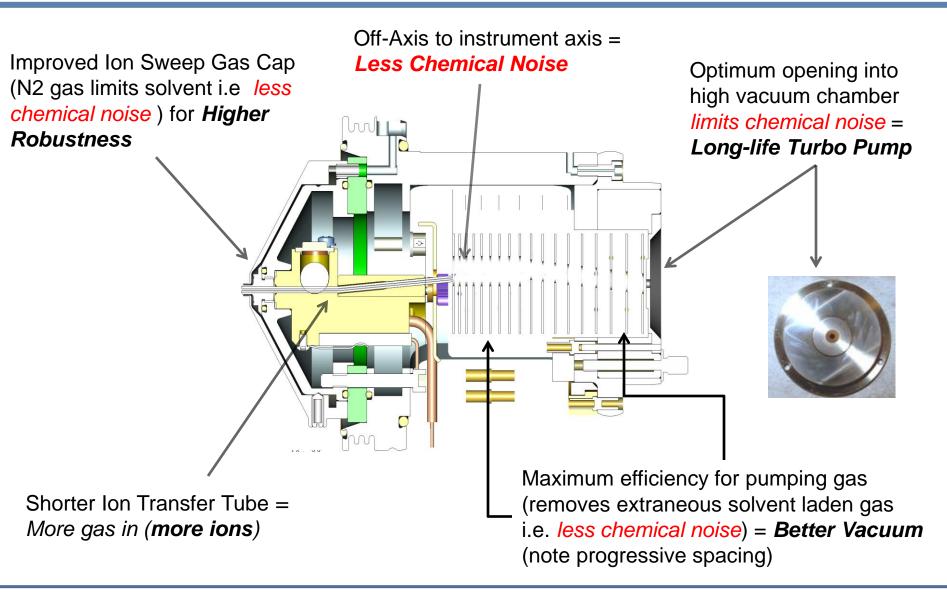


Special "hooded" shape & asymmetric profile





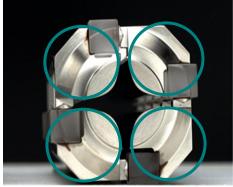
S-Lens (More Signal, Less Noise)

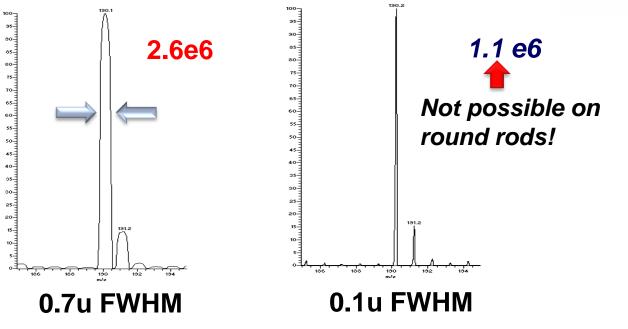




H-SRM (HyperQuad Technology)

- Improved specificity
- •Higher sensitivity of analyses (Better S/N)
- •Standard on Ultra and Vantage
- Makes the analytical method more robust







Provides a big advantage in peptide quantitation



TSQ Module GLP Bioanalytical Workflow









What is Practical?

- Sensitivity
- Dynamic linear range
- Mass resolution
- Mass range
- Faster acquisition cycle time
- Cost of ownership
 - Ease of use
 - Maintenance
 - Training
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Cost of Ownership

- Perspective of both management and operating scientist
- Purchase price
- Routine and non-routine maintenance
- Ease of use Training, method development, sample analysis, troubleshooting
- Throughput Ease of use, maintenance, flexibility
- Robustness/transferability ability to move from one instrument to another
- Upgrade path/Life cycle including peripherals
- Software ownership
- Compliance Software validation/compliance
- Data storage and tracking



Potential: Cost of Ownership - Maintenance

- Maintenance software
 - GLP and non-GLP modes
 - Automated calibration and reporting
 - Troubleshooting/diagnostic capabilities
- Remote and/or Routine Diagnostics
 - Determine issue prior to service visit
 - Auto notification "performance" related parameters Forepump pressure, spray voltage
- Component/board design compromise between engineering and serviceability
- Vacuum system oil free, turbo pump control in "maintenance software"



Potential: Cost of Ownership – Ease of Use

- Paradigm shift in software
 - Remove flexibility to greatly improve cost of ownership
 - Simplify software
 - Tuning
 - Acquisition
 - Processing TSQ module
 - Reporting TSQ module
- Simplify GLP System Validation and Qualifications
- Simplify data file maintenance



Potential - Ongoing

Hardware

- Alternative Sample Handling
 - Simpler Multiplexing
 - Variety of on-line technologies
 - Rugged and routine nanospray and microspray
- Next Generation Triple Quads
- Next Generation Orbi-trap instruments
- Software
 - Further integration with Watson LIMS
 - Application specific e.g., Biopharma
- Application Specific
 - Dried Blood/Matrix Spots
 - Protein/Peptides



- More "Use Specific" configurations
 - Pure GLP Quantitation
 - Triple Quadrupoles
 - Pure Discovery/Non-GLP Screening
 - Exactive (HRAM)
 - Classes of instrumentation (PC Scenario)
 - Full function
 - Specialized function
 - Limited function
 - Extremely robust
 - Extremely sensitive

